



# TASER

Q4 2015 Results Supplement

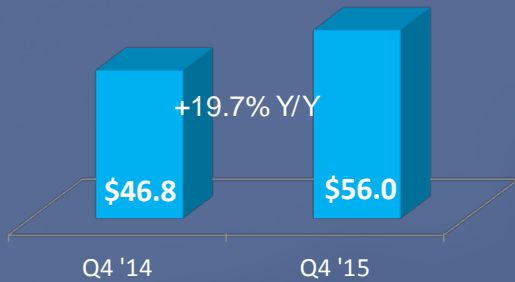
*February 29, 2016*

Please refer to TASER's 8-K as filed with the Securities and Exchange Commission for additional information.

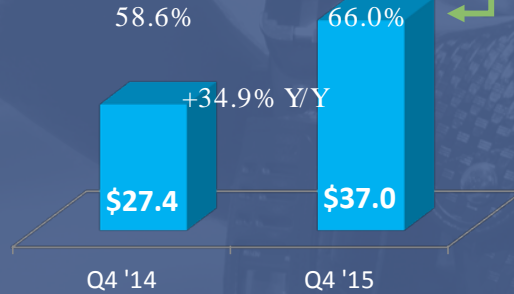
# 4Q15 Results Dashboard

IN MILLIONS, EXCEPT PER SHARE DATA

## Revenue



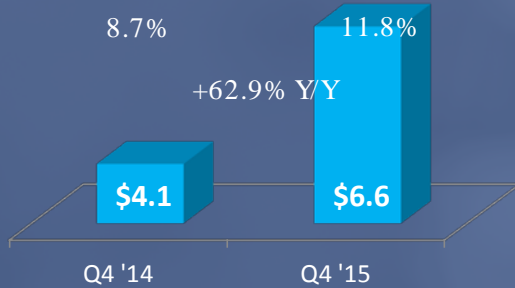
## Gross Margin



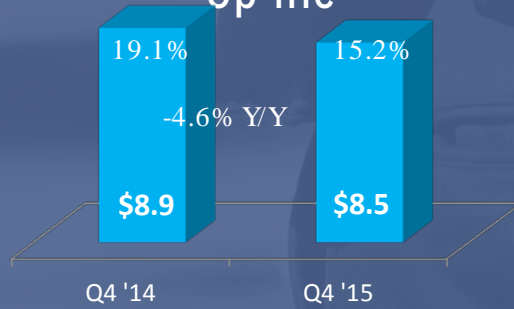
## S G & A



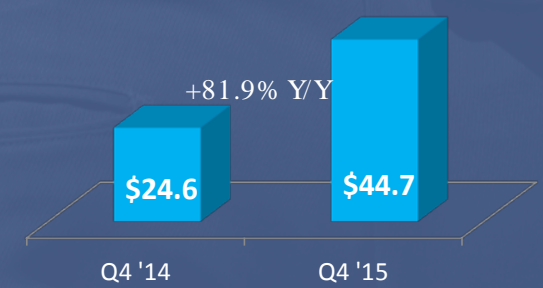
## R & D



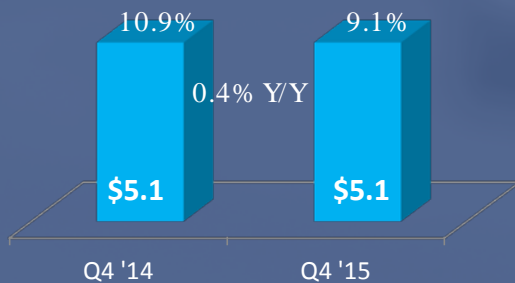
## Op Inc



## Bookings



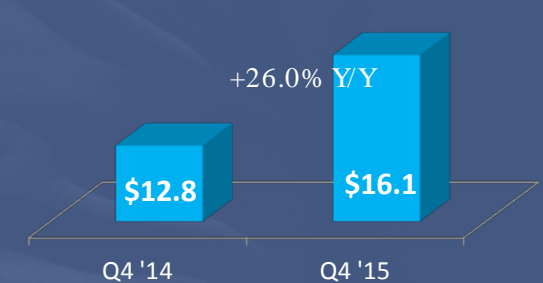
## Net Income



## Diluted EPS



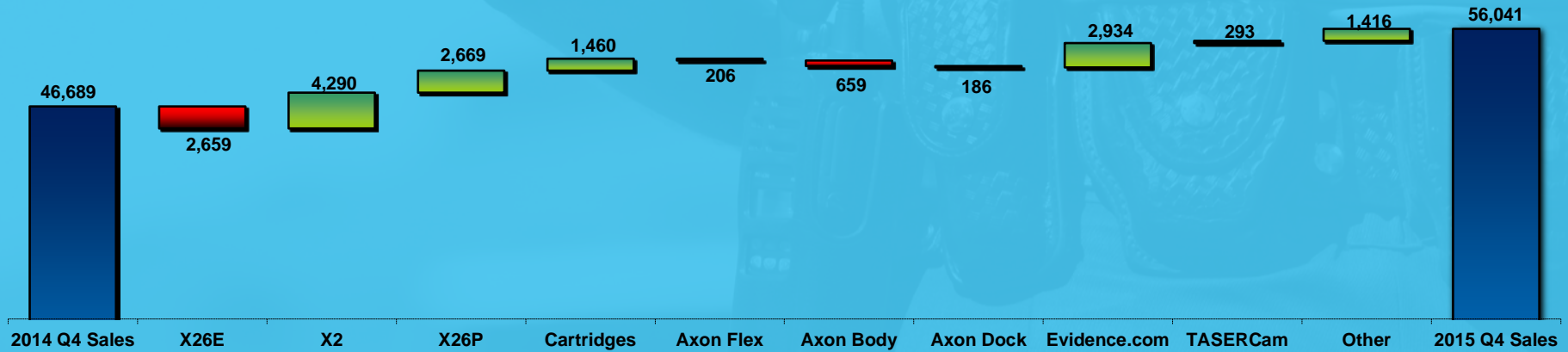
## Op. CF



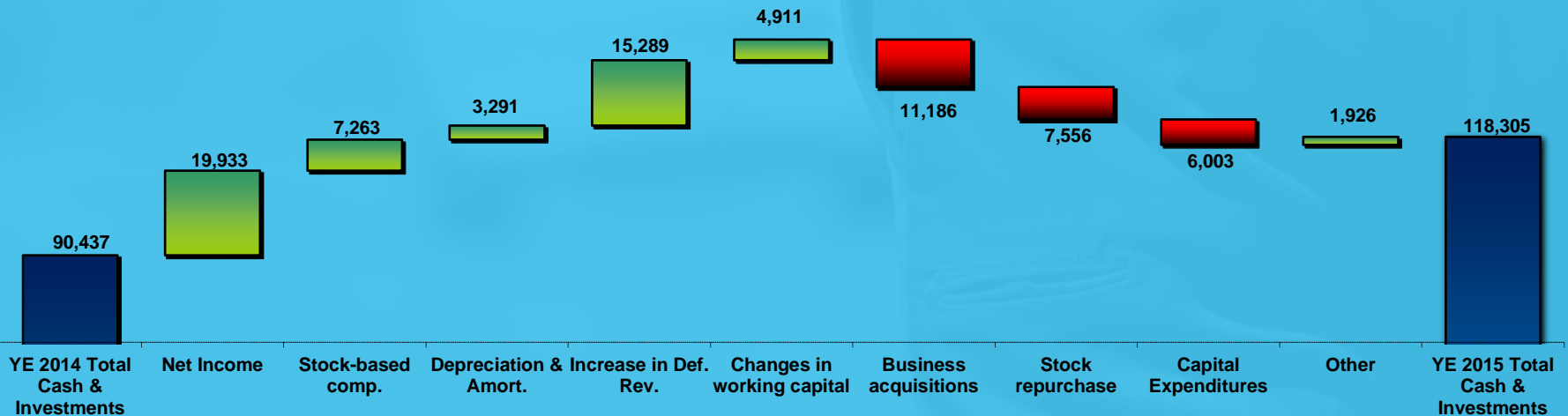
# 4Q15 Results Drivers

In thousands

## Revenue Drivers 4Q14 v. 4Q15



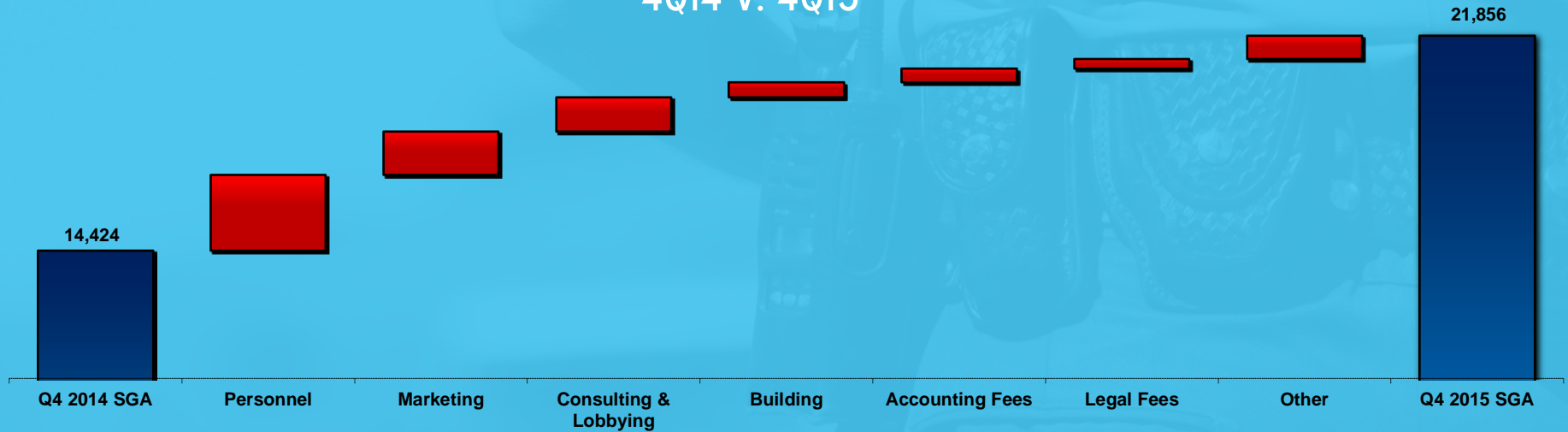
## Cash & Investments



# 4Q15 Results Drivers

In thousands

## SG&A Drivers 4Q14 v. 4Q15



## SG&A Drivers 3Q15 v. 4Q15

